

ACOFS Fact Sheet

Australian Council of Film Societies

NUMBER 03-B (Revised 12 Nov 2022)

DVD DISTRIBUTOR CONTACTS and PRICES

Government Libraries

The National Film and Sound Archives (NFSA) in Canberra operates two collections, although these may be combined in due course.

Their archive collection includes 35mm, 16mm and some DVDs, but these generally do not have any screening rights associated with them. To borrow them, approach the NFSA directly.

The NTLC. The NFSA also operates the Non-Theatrical Lending Collection (NTLC), which includes mainly 16mm and DVD titles. Their loan charges include the non-theatrical screening rights. As 16mm films get older and rarer, loans of 16mm films will become more limited and more expensive and the 16mm collection will ultimately be moved to the archive collection. DVD loans however (which include some BluRay) should continue, but the collection will focus more on Australian content and titles made available from other Archives. Rights for titles available commercially in Australia will be allowed to lapse. Charges are likely to increase with inflation.

Since 2018, if the NTLC hold the screening rights for a DVD, they may approve the screening of your own copy of that DVD on payment of the usual DVD loans charge to the NTLC. This will be particularly useful where an NTLC DVD is found to be on loan at the time you might wish to borrow it.

For more details see ACOFS Fact Sheet 2. Details, including current charges, can also be found at their website www.nfsa.gov.au/.

To contact them, Email nontheatric@nfsa.gov.au or phone 1800 012 175.

Your contact is Jedd Bishop on 02 62482056.

Commercial DVD Distributors

When a film society provides the DVD themselves (whether purchased or borrowed) ACOFS has a procedure for locating the rights holder of that DVD and paying an agreed and fair price for the non-theatrical screening rights directly to the rights owners or their agents. The agreements apply for film societies that are current members of an ACOFS-registered State Federation. For additional information on how this scheme works, see ACOFS Fact Sheet 3-A.

Remember that this agreement applies only where the society is a member of a State Film Federation (which is in turn a member of ACOFS), screens non-theatrically and a legal copy of the DVD is supplied by the society. It does NOT include supply of the DVD although some distributors may be able to lend, rent or sell you a copy for an extra fee. In some cases it may include a copy obtained electronically – eg by downloading or streaming.

Remember to get permission BEFORE you promote or screen the DVD or you may find yourself paying commercial rates of as much as \$300 per screening.

The State Federations that are current members of ACOFS are:

- Federation of Victorian Film Societies inc.
- WA Federation of Film Societies,
- Tasmanian Federation of Film Societies,
- Federation of Queensland Film Societies,
- NSW Federation of Film Societies.
- SA Federation of Film Societies

(Contact details can be found on the website. www.acofs.org.au)

Any Film Society that is a member of one of these Federations is also a member of ACOFS.

- In some cases the distributor may be able to rent or sell you the DVD for an extra charge, but that is **not** part of the "DVD Rights agreement".
- This agreement assumes the society will provide their own copy of the DVD.
- Note that the distributor, even if they have the non-theatrical rights for a DVD in Australia, is not obliged to agree to your screening of the DVD. They may have some commercial or promotional reason for delaying approval until later.
- The term DVD, as used in this agreement, includes BluRay and 4K Ultra discs.
- This agreement does not extend to the use of 16mm, 35mm or DCP.
- Allow sufficient time to gain approval to screen the DVD before committing yourself to purchasing the DVD or promoting the screening to members.
- For further information, email dvdrights@acofs.org.au or check out the other Fact Sheets on the ACOFS website, or your latest issue of the ACOFS Bulletin.
- If not indicated otherwise, DVD screening rights will be charged at between \$40 and \$100 +GST per screening by each distributors listed in this document.
- If you screen a DVD more than once then you must pay rights each time, although additional screenings may be at a reduced fee. Ask the distributor/ rights owner.
- If you cancel or postpone an approved screening, contact the rights holder to avoid being invoiced for the screening which did not happen.
- Be ready to quote your State Federation membership number when you contact a distributor. This number also indicates the appropriate charge category, where the distributor has a variable rate which depends on size of the society.
- It is the average audience number that is important when determining the rights fee – so quote average attendance figures to the distributor, not total membership.

Find the Distributor first:

We suggest you confirm that you can get the rights approval **BEFORE** buying the DVD or committing to a program. To determine the Australian distributor of a DVD, and the probable rights holder:-

- Check the DVD cover.
- Look up the classification index www.classification.gov.au . This will indicate which company sought Australian classification, is usually the rights owner. Even if the film was submitted for classification on one technology (eg DCP or online) it is likely that this company will have the rights for all other relevant technologies (eg DVD).
- If not listed on the classification listing, try searching using an alternative name or even just the director's name, or known actor. Check IMDb for alternatives.
- Look it up on an Australian reviewer website.
- Look it up on www.jbhifi.com.au or other on-line DVD outlet.
- With luck, IMDb.com may show the distributor, under "more", "Company credits".
- When you know the distributor, find the contact at the relevant company listed later in this Fact Sheet.
- Find out from your Federation newsletter or information sheets whether another society has screened it and ask them. Their contact should be on the FVFS website.
- Check the website catalogues of the likely distributors.
- Allow plenty of time to get approval before buying the DVD.

- If the rights cannot be found in Australia try “Park Circus” in the UK (See a later chapter in this document)
- Please be thoughtful when approaching distributors! Don’t give them a whole list of un-researched titles and expect them to find the distributor for you. As far as possible, do your own research before approaching the likely distributor for each title.

The contacts at the co-operating DVD distributors are as follows:

Roadshow:

Virginia OConnor, virginia_oconnor@roadshow.com.au or (02) 9552 8685.

The manager is Dominic Malsom for DVD rights dominic_malsom@roadshow.com.au

See their catalogue at <https://PPL.roadshow.com.au>

They are agents for:

20th Century Fox,
AV Channel (some of their DVDs)
Becker,
Bonsai Films,
Buena Vista,
Dendy,
Dreamworks,
Footprint,
Fox Home Entertainment
Hopscotch,
Hoyts Distribution,
Icon,
Magna,
MGM,
Miramax,
MRA Entertainment
Newvision,

Palace Films,
Paramount (Includes some Transmission films)
Pixar,
Rialto Entertainment,
Roadshow Entertainment,
Studiocanal (Large back-catalogue)
Transmission Films - & see Paramount.
UIP,
United Artists,
Universal,
Village Roadshow,
Walt Disney Pictures,
Wamer Brothers,
Wamer Home Video
and others.

The Roadshow DVD screening rights charges are as follows. The price will depend on the size of the film society audience which defines the attendance category. This category is included in the society’s membership number with their state federation.

Attendance Category	Average attendance	Equates to a membership of	rights charge – per screening
A	up to 19	up to 32	\$40 +GST
B	20 – 49	33 - 82	\$50 + GST
C	50 – 99	83 - 166	\$75 +GST
D	100-199	167 - 332	\$100 +GST
E	200 and above	333 and above	seek quote
F	n/a	paid admission	seek quote
X	n/a	Private home	None payable

Notes:

1. ACOFS will assume the average attendance is 60% of the peak society membership unless stated otherwise by the film society.
2. A film society may have several groups or “streams” in which case each stream may be allocated a different category.
3. The "F" category, regardless of the society size, indicates that the organisation sells individual entries so is considered “commercial” and should seek a quote from the distributor.
4. This price structure is always subject to review.
5. The agreement may not apply to outdoor screenings because it is usually impossible to limit the screening to members only.

6. The agreement does not apply to film festivals because access is available to individual screenings. They are regarded as “commercial” screenings, category F.

Madman:

Most non-theatrical rights are now booked through Amalgamated Movies (although one is known to be with Potential). See details below.

The full Madman catalogue is on www.madman.com.au but be aware that this includes some titles they distribute for other suppliers, for which they do not manage the screening rights, and some for which they do not hold non-theatrical rights.

The Madman charge for a free-to-public screening, which does not come under this agreement, is currently \$300 +GST – also using your own DVD. Contact Madman in this case.

Madman are agents for some DVDs from AV Channel.

Note that for Studio Ghibli titles such as “The Wind Rises”, Madman are restricted by the production company, and is required to charge up to \$350 for the non-theatrical rights for their DVDs.

Madman are at Level 2, 289 Wellington Parade South, East Melbourne, Victoria 3002

Phone 03 9261 9200.

www.madman.com.au . Nicolet@madman.com.au

All other distributors/studios who follow the ACOFS agreement are listed below (In alphabetical order):

20th Century Fox

At Roadshow prices. See Roadshow.

All Interactive Distribution

Go to Pinnacle Films for screening approval.

Their website <http://allinteractive.com.au>

eg Detective Dee and the Mystery of the Phantom Flame.

Amalgamated Movies:

Charge \$60 + GST for film societies of up to 79 members, \$80 + GST for societies with 80 – 99 members. Societies with 100 or members should seek a quote. Rights for some DVD titles may cost as much as \$150 if restricted by the rights owner.

Amalgamated can also supply a DVD copy if required, at additional cost.

Steven Snell, (07) 4787 1086.

Amalgamated handle most Madman non-theatrical rights bookings and have a non-exclusive arrangement with Limelight.

Qld, Vic, Tas, NT stevens@amalgamatedmovies.com

NSW nsw@amalgamatedmovies.com (02) 9744 8020

WA, SA wa@amalgamatedmovies.com (08) 9727 1950

See www.amalgamatedmovies.com Agents for Sony and Columbia Tristar.

Anchor Bay Entertainment

Now known as Defiant Screen Entertainment.

Eg films such as City Island.

Antidote Films

Previously known as Gil Scrine Films.

www.antidotefilms.com.au admin@antidotefilms.com.au

Gil Scrine is at 07 33907728 or 0418 596 482. gil@antidotefilms.com.au

Antidote will now charge just \$35 + GST for screening rights for most of their DVD titles.

Arena:

See Cinema Plus.

Arkles

See Beyond Home Entertainment.

AV Channel

See Madman or for some titles, or Roadshow.

Aztec International Entertainment

Charge \$75 + GST.

Caroline Brown caroline@aztecinternational.com.au

Suite 2, 8 Eddy St, Moonie ponds, Vic. 3039.

www.aztecinternational.com.au

Beamafilm

Beamafilm is a video streaming company, www.beamafilm.com where they have over 300 films, mostly documentaries, from Ronin, Madman, Umbrella, Antidote and more. They have a unique licensing deal with municipal libraries which allows members of any participating library to watch any film for free! Ask your local library to sign up to Beamafilm.

See <http://beamafilm.com/libraries.php>

Contact: Gil Scrine at 07 33907728 or 0418 596 482. gil@antidotefilms.com.au

Becker

At Roadshow prices. See Roadshow.

Beyond Home Entertainment

03 9321 1200

sales@beyondhe.com.au

Jason Behan, jbehan@beyondhe.com.au, (02) 3267 9888.

Also linked to Magna Home Entertainment and Arkles.

Bonsai Films

Book through Roadshow at Roadshow prices. www.bonsaifilms.com.au

Jonathan Page, 0404 004 994 jpage@bonsaifilms.com.au

Eg The Infinite Man, Broke,

Buena Vista

See Roadshow – at Roadshow prices.

CEL- Communications and Entertainment Ltd.

Went bankrupt – no longer exist. Rights to their DVDs may have been taken up by other unnamed distributors.

Chapel Distribution

Mark Spratt.

mark@potentialfilms.com (03) 9328 5533.

www.chapeldistribution.com
see also Potential films.

Champion Films

See Moving Story Entertainment

Cinema Plus Pty Ltd.

Claire Phillips o3 9646 4553 info@cinemaplus.com.au

Eg. Underground: The Julian Assange Story, Boy Castaway, Force of Destiny, etc.

Cinesound Movies Productions

Glenn Eley, Operations Manager of Cinesound Movies Productions has granted member film societies permission to screen their Cinesound Newsreels copyrighted material at no charge, but CMP would welcome an acknowledgement and a note of thanks to CMP by the film societies whenever their materials are screened to members.

Columbia Tristar

Through Amalgamated, at Amalgamated prices.

Contact Films

Go to Umbrella Entertainment. At Umbrella prices.

Eg "Tanna".

Closer Productions

Ivan Vukusic ivan@oneofoneemc.com.au

Mainly short films. Rights at \$15 each.

Columbia Tristar

See Amalgamated Movies – at Amalgamated prices.

Curious Films

Stephen Fitzgibbon, 02 8565 5000. steve@curiousfilm.com

Their Australian office is at PO Box 7632, Bondi Beach, NSW, 2016.

www.curiousfilm.com.

They are based in NZ. +64 9360 7880.

Defiant Screen Entertainment

Simon Murray, (02) 9997 3936. Suite 1001, 4 Daydream St, Warriewood, NSW 2102.

admin@defiant-ent.com

Dendy

See Roadshow – At Roadshow prices.

Dreamworks

Go to Roadshow – At Roadshow prices.

Entertainment One

(Was Hopscotch)

Rights booked through Roadshow at Roadshow prices.

For info, homeent.au@entonegroup.com or theatricalsales.au@entonegroup.com

They also handle Newvision films.

See www.hopscotchfilms.com.au for both catalogues.

Exile Entertainment

See Umbrella Entertainment. Charged at Umbrella prices.
Eg West of Sunshine.

Film Art Media

Diana Fisk 03 9417 2155 info@filmartmedia.com
www.filmartmedia.com
eg. Jill Bilcock: Dancing the Invisible.

Filmink Presents now Pivot Pictures.

Dov Komits 0411 559 519 dov@filminkpresents.com

Footprint

See Roadshow – At Roadshow prices..
Or Mia Timpano at Felix Media 02 8571 9080.
www.felixmedia.com.au
mia@felixmedia.com.au

Fox Home Entertainment

See Roadshow – At Roadshow prices.

Gil Scrine Films

Now known as Antidote Films.

Gryphon Entertainment

Gryphon films.

(03) 8671 0222 sales@gryphonentertainment.com.au
eg “One Night the Moon”.

Hanabee Entertainment

Eric Cherry, 03 9036 1593, eric@hanabee.com.au
www.hanabee.com.au
Japanese, anime and general pop-culture.

Heritage Films

Di Tunnington or Donna Ross.
info@movieschangepeople.com
07 5370 2007. www.movieschangepeople.com

Hi Gloss Entertainment

PO Box 2765 Fitzroy, 3065, Vic.
Simon Killen simon@higlossentertainment.com.au
info@higlossentertainment.com.au
See www.higlossentertainment.com.au for their catalogue which contains titles such as
“About Elly”, “Italy – Love it or Leave it”.
Note: Hi Gloss do not hold non-theatrical rights for the TV series in their catalogue.

The Hi Gloss DVD screening rights charges are as follows. The price will depend on the size of the film society audience which defines the attendance category. This category is included in the society’s membership number with their state federation.

Attendance Category	Average attendance	Equates to a membership of	rights charge – per screening
A	up to 19	up to 32	\$40 +GST
B	20 – 49	33 - 82	\$50 + GST
C	50 – 99	83 - 166	\$75 +GST
D	100-199	167 - 332	\$100 +GST
E	200 and above	333 and above	seek quote
F	n/a	paid admission	seek quote
X	n/a	Private home	None payable

Notes:

1. ACOFS will assume the average attendance is 60% of the peak society membership unless stated otherwise by the film society.
2. A film society may have several groups or “streams” in which case each stream may be allocated a different category.
3. The "F" category, regardless of the society size, indicates that the organisation sells individual entries so is considered “commercial” and should seek a quote from the distributor.
4. This price structure is always subject to review.
5. The agreement may not apply to outdoor screenings because it is usually impossible to limit the screening to members only.
6. The agreement does not apply to film festivals because access is available to individual screenings. They are regarded as “commercial” screenings, category F.

Hollywood Gold

(Visual Entertainment Group – VEG) (A division of Shock Entertainment)
See Shock.

Hopscotch – Now Entertainment One

See Roadshow – Roadshow prices.

Hoyts Distribution

See Roadshow – Roadshow prices.

Icon

See Roadshow – Roadshow prices.

Imagine Films International

Still charge \$50 +GST.

Megan George, megan@designwave.com.au eg Thirst.

Infinite Releasing P/L

Eg: The Infinite Man.
Check their website.

Jiff Distribution

See Moving Story Entertainment.

Jump Street Films

Jamie Bialkower (03) 9867 5566 jamie@jumpstreetfilms.com.au

Kismet Movies

Janine de Bry Janine@kismetmovies.com gina@kismetmovies.com

Kanopy

They hold many movies to stream, but not all are licenced by Ronin. Seek screening rights owner as you would for a DVD that you own.

Kojo Pictures:

Morena Micelli or Ronnie Naicker, (03) 9428 7400 or (08) 8363 8300.

See www.kojopictures.com.au for their catalogue. Contact@kojo.com.au

KOJO are no longer in the DVD distribution business but may still hold copyright over some titles.

Label Distribution

Tait Brady tb@labeldistribution.com 0407 324 176.

Sue Ristovski sr@labeldistribution.com

Charging \$75 + GST.

Leapfrog Films

info@leapfrogfilms.com.au

08 6397 4250.

Barbara@leapfrogfilms.com.au or david@doepel.com

Eg. Half of a Yellow Sun, Reaching For the Moon.

Limelight

Seek rights approval from Amalgamated Movies. At Amalgamated prices.

Fergus Grady Fergus@limelightdistribution.co.nz +642 0415 35250.

Simon Werry simon@limelightdistribution.co.nz

Their catalogue is at www.limelightdistribution.co.nz

Madman

Non-theatrical rights bookings should be arranged through Amalgamated Movies. (see full entry on page 4). At least one Madman film is handled by Potential.

For theatrical or commercial bookings contact Nicole at Madman.

Nicolet@madman.com.au. Phone: 03 9261 9200.

Note that not all DVDs listed on their website are available for non-theatrical screening rights. Check with Amalgamated Movies. At Amalgamated prices.

Magna Pacific / Magna Home Entertainment

Rights booked through Roadshow at Roadshow prices.

Or see Beyond Home Entertainment.

Includes some MRA Entertainment titles.

(07) 3267 9888.

www.magnahe.com.au

MGM

See Roadshow. At Roadshow prices.

Mind Blowing Films

info@mindblowingfilms.com,

eg. "3 idiots".

Miramax (Now closed)

See Roadshow. At Roadshow prices.

Moving Story Entertainment

Previously Champion Films and Jiff Distribution.
Still distributing Jewish themed titles.
03 9524 7979. info@jiff.com.au

MRA Entertainment

See Roadshow. At Roadshow prices.

Netflix

To date we don't have a contact at Netflix, nor do we have agreement to screen titles from their catalogue, either downloaded or streamed.

Newvision

Rights booked through Roadshow at Roadshow prices.

Novofilm

Gerald Lawson gwl8491@hotmail.com

Can also supply *Little Lies*, *Blue Lies* and *McLean's Money*.

See also the FVFS website www.fvfs.org.au under the tab Indie films for how to borrow, buy or pay for rights.

Niche Pictures

<http://www.sbs.com.au/movies/distributor/niche-pictures>

Palace

1/122 Toorak Rd, S Yarra, Vic, 3141

Rights can be booked through Roadshow at Roadshow prices.

Or

Tony Zrna, tony.zrna@palacefilms.com.au

Antony Zeccola, antony.zeccola@palacefilms.com.au

Paramount

See Roadshow. At Roadshow prices.

Park Circus

See chapter about Park Circus after this distributors list.

Peacock Films

No information

Pinnacle Films

ann.ferenchuk@pinnaclefilms.com.au (07) 5556 1872.

sherard.kingston@pinnaclefilms.com.au

Accounts Debbie.smith@allinteractive.com.au

See also All Interactive Media.

Pivot Pictures. (Was Filmink)

Dov Komits 0411 559 519 dov@pivotpictures.com.au,

or for downloaded links Louisa Balleti, lou@pivotpictures.com.au

Pixar

See Roadshow. At Roadshow prices.

Potential Films

Lisa Farinosi, lisa@potentialfilms.com
Mark Spratt, mark@potentialfilms.com (03) 9328 5000.
PO Box 2765 Fitzroy, Vic, 3065.
L1/11a Argyle St Fitzroy, Vic, 3065.
See www.potentialfilms.com for their catalogue.

Queen Ant Films

(Eg Playing for Charlie).
Pene Patrick. P O Box 559 Hawthorn, Victoria, Australia 3122.
Queenantfilms@gmail.com
Phone: +61 (0) 400 671 329.

R&R Films

elle@beckerfilmgroup.com

Regency Film Distribution

(A division of Shock Entertainment).
jessica.hutton@shock.com.au

Rialto Distribution

Rights booked through Roadshow at Roadshow prices.
Stephanie@rialtodistribution.com
PO Box 5129, S Melbourne, Vic. 3205.
www.rialtodistribution.com for their catalogue. Eg "Amazing Grace", "Get Low".
Some DVDs are released via Pinnacle. Contact Rialto if in doubt.

Roadshow

Listed separately on page 3.

Ronin Films

Craig McConnell, Craig.mcconnell@roninfilms.com
Andrew Pike (02) 6248 0851 andrew.pike@roninfilms.com.au
See www.roninfilms.com.au
Orders@roninfilms.com

A film society registered with ACOFS may buy any DVD from the Ronin website at the rate of \$75 + GST, which includes the rights to screen it non-theatrically, at a regular film society screening.

Many films in the Ronin catalogue have been classified by the censor and may be shown publicly. Other films, however, are exempt from classification as Educational DVDs, and are not automatically available for public screening: These titles may require permission from Australian Classification for screening. Please consult with Ronin for further details.

See also Kanopy.

Sharmill:

Still charge \$50 +GST.
Some titles are handled jointly with Jump St Films. See www.jumpstreetfilms.com.au.
Katharine Thornton, katharine@sharmillfilms.com.au (03) 9826 9077.
Chris Swan, chris@sharmillfilms.com.au
Natalie Miller, nmiller@sharmillfilms.com.au
See www.sharmillfilms.com.au for their catalogue, or to contact them.

Shock:

200 Beavers Rd, Northcote.

Victoria, Australia 3070, Ph : (03) 9205 0955.

See catalogue at www.shock.com.au

Also see Regency Film distribution and Hollywood Gold.

Also handle RLJ Entertainment, Acorn and Image brands.

SONY

See Amalgamated Movies. At Amalgamated prices.

Spherex

Spherex.com

Studio Ghibli

See Roadshow or Madman. Their prices for screening rights tend to be much higher.

Studiocanal

www.studiocanal.com.au

Andrew.rolfe@studiocanal.com.au 02 9003 3985.

Amelia.ulrick@studiocanal.com.au

Have a large back-catalogue.

Many of their titles are available through Roadshow at Roadshow prices.

Titan View

Still charge \$50 +GST

hq@titanview.com , (02) 8819 6724 john@titanview.com

see <http://www.titanview.com/index.php/shop/dvds>

eg "The Jammed", "Men's Group", "33 Postcards".

Transmission Films

For screening rights, go to Roadshow. Charged at Roadshow prices.

For latest releases see www.transmissionfilms.com.au

Tristar

See Amalgamated Movies – At Amalgamated prices.

TYSPOM – Now closed.

UIP

See Roadshow – At Roadshow prices.

Umbrella Entertainment:

Nikita Leigh-Pritchard nikita@umbrellaent.com.au

Umbrella has a sliding scale depending on society size.

Category 'A' – 0-99 attendance (membership 0-166) - \$75 + GST.

Category 'B' – 100 - 199 attendance (membership 167 – 332) - \$100 + GST.

Category 'C' – 200 + attendance (membership 333+) – To be negotiated on a case by case basis.

This would only apply to DVD/Blu-ray bookings where the society has purchased their own copy of the film. If Umbrella needs to sell them the DVD/Blu-ray then it will be an additional \$35 + GST on top of the license fee (Includes postage).

theatrical@umbrellaent.com.au

sales@umbrellaent.com.au

Unit 13/79-83 High Street Kew, Victoria, 3101, Ph (03) 9020 5136.

See www.umbrellaent.com.au & www.umbrellaentfilms.com.au/public-performance/

Umbrella hold theatrical and non-theatrical rights for many films and have a list that is updated monthly. Please email them if you wish to be sent updates.

Umbrella also handle some DVD rights on behalf of others. Eg. : "Malcolm", "Babette's Feast" etc.

For Umbrella-held titles from Australian directors, Umbrella may be able to assist you to get in touch with the director to have them attend your screening for Q & A.

United Artists

See Roadshow – At Roadshow prices.

Universal

See Roadshow – At Roadshow prices.

Universal SONY

See Roadshow – At Roadshow prices.

Vendetta Films

info@vendettafilms.co.nz

Or henry@vendettafilms.co.nz or jill@vendettafilms.co.nz

For an extensive catalogue go to: www.vendettafilms.co.nz

Charge \$75 for an audience of up to 99, but for a larger audience seek a quote. Seek a quote if using DCP.

However please note that Vendetta films are also distributors in NZ for other companies so please refer to appropriate Australian companies when booking rights for these titles.

With some titles, such as *The Angels' Share*, Vendetta Films will refer you to Roadshow for rights bookings at Roadshow prices.

Village Roadshow

See Roadshow.

Visual Entertainment Group

See Regency Film Distribution.

Walt Disney Pictures

See Roadshow. At Roadshow prices.

Warner Brothers

See Roadshow. At Roadshow prices.

Warner Home Video

See Roadshow. At Roadshow prices.

If you come across any other distributors or contacts please let us know at ACOFS, so we can add them to this list. dvdrights@acofs.org.au

Also if you know of any titles you would like to screen but are unable to find an Australian distributor or rights owner.

If all else fails, try Park Circus, in the UK

If you are unable to find any rights holder in Australia, you could try contacting Park Circus in the UK. (Now there is a rep in Sydney – see below)

ACOFS has negotiated an agreement with Park Circus, who hold rights for many DVD titles themselves and are agents for UK libraries, and are prepared to sell screening rights to Film Society members of ACOFS at a reasonable charge. This charge may be more than we have negotiated with Australian companies but it is better than individuals have been able to negotiate directly.

Park Circus is located in Glasgow and their website is www.parkcircus.com.

Park Circus represents over 25,000 titles internationally although these are mostly for theatrical rights. However, the British libraries they represent also include non-theatrical rights. There is a search function at the site for finding requested film titles.

From the so-called “Orphan DVDs” societies have identified to date, rights for the following have been confirmed as available through Park Circus:

The 39 Steps
The African Queen
Fried Green Tomatoes
The Red Shoes

And based on our research, screening rights for the following may also be available through Park Circus:

24-hour Party People
Butterfly Tongues
Contempt
A Kind of Loving
Last of the Mohicans
Monsoon Wedding
Reach for the Sky
Secrets and Lies
Song of the Sea
Timbuktu
Whistle Down the Wind
Withnail and I

The procedure to obtain screening rights for any of the films handled by Park Circus is as follows:

1. Ensure the rights are not available from an Australian company or from the NFSA. Follow the process described in Fact Sheet 3A and 3B.
2. Search for the title in www.parkcircus.com/films
3. If you find the title (and it is the correct director and year) contact Graham Fulton at Park Circus (sales@parkcircus.com) with the following information:
 - a. Introduce yourself, state the film society you represent, and say you wish to purchase DVD non-theatrical screening rights under the agreement Park Circus has with ACOFS.
 - b. State the title of the film, director and year.
 - c. Say you are seeking screening rights for your own copy of the DVD, for a non-theatrical screening at your film society.
 - d. Specify the location and date of the screening.
 - e. Indicate the expected audience size.
 - f. Provide an email address for him to bill you.
4. If approved, Graham will get back to you with approval and an invoice in Australian dollars which will be payable at the time of the screening. The rights charge may

depend on the actual title and the size of the audience, and will probably be a minimum of \$120 (Australian dollars).

5. When due, pay Park Circus, preferably by bank transfer to the account specified on the invoice. They do not accept PayPal or credit card.
6. Notify dvdrights@acofs.org.au so we can monitor the progress of this agreement.
7. Note that even if the society finds the title at Park Circus there is still no guarantee that the non-theatrical rights can be approved for an Australian screening. Ask for confirmation.

As indicated in the last point, please keep ACOFS informed on whether you use Park Circus and how well the agreement works or whether it needs adjusting in any way.

The Park Circus contact in Australia is Chris.smith@parkcircus.com 0410 441 414.

And as a last resort – If you cannot find a distributor willing to approve the screening and accept your good money for the screening rights, your only legal option is to amend the program and choose a different DVD title. Please let us know if you come across a title with no distributor able to approve the rights.

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